



30 YEARS EXPERIENCE SERVING THE CUSTOMER



Dear Valued Customer:

DRMS is implementing changes in the way U.S. Government surplus is sold, simplifying our sales process to better serve you. While DRMS will handle sales of some surplus property directly to the public; the vast majority of surplus property is now sold through our sales partner. This package addresses how to contact our partner and what sales are still being handled directly by DRMS.

Government Liquidation (GL) is the exclusive reseller of DRMS usable surplus assets throughout the United States, to include the territory of Guam. GL sells personal property assets ranging from commonplace items such as office equipment and furniture to more select products like heavy machinery and vehicles. View current and upcoming sales by visiting the GL web site www.govliquidation.com/.

The DRMS National Sales Office (NSO) in Battle Creek, Michigan directly sells Hazardous Property and Demilitarization (DEMIL) required property (items with military applications), and scrap recycling materials. Sales catalogs, called an Invitation for Bid (IFB), are produced with item descriptions and sale terms & conditions. The NSO sales are typically Sealed Bid, where bids are mailed, faxed or submitted electronically. At the bid opening date and time specified, bids are opened, reviewed, and property awarded to the highest responsive bidder. Included in this group of sales are **Exchange Sales**. Exchange Sales are a special sales service to DoD and other Federal agencies for their specialized, high dollar items such as Industrial Plant Equipment, Material Handling Equipment and watercraft. To participate in all these sales please go to the DRMS web site www.drms.dla.mil/newsales/ where you can download sale catalogs for **free**. A subscription service is also available for a fee through another partner, Peckham, Inc. They will mail hard copy catalogs as they become available. Their registration form is available at <http://www.drms.dla.mil/sales/drms/faq/catform2.pdf>. The

Peckham Subscription Service is exclusively for Battle Creek managed Sales.

DRMS overseas offices (DRMOs) handle our **International Sales** selling property used by our Armed Forces in Europe and Asia. The overseas offices produce an IFB sale catalog, which is mailed to prospective buyers. Sales consist of Sealed Bid sales, local spot bid, or auction sales, depending on the quantity and quality of merchandise being offered. Use the following web site www.drms.com (scroll down and click on DRMO Site Information) to contact the overseas sites direct to get on their mailing list.

The fastest way to find out about our sales is to download the catalog from the web. You can find these sales on the DRMS web site www.drms.com/newsales/html/catalogs.html. Use our on-line sale pages to view sale catalogs, check sales schedules and locations, submit bids electronically and review successful bidders lists - all from the convenience of your personal computer.

Currently, DRMS sells scrap materials (ferrous, non-ferrous, and non-metallic) for recycling through the sealed bid sales process. Catalogs can be obtained at the DRMS web site or through the subscription service as mentioned above. We are preparing to enter into a partnership venture with private industry, for the sale of Department of Defense surplus scrap materials located throughout the United States. If you are interested with partnering with DRMS in this venture, more details can be found on our web site at www.drms.dla.mil/newsales/html/special_sales.html look for Scrap Venture Sales.

If you require additional information about DRMS services, please call the Battle Creek Customer Contact Center at our toll free number: 1-877-352-2255. We value our customers' comments. Again, thank you for your interest in DRMS surplus sales.

Sincerely,

WAYNE R. WOOSLEY
Director
Business Operations

Visit Us at our Web Site www.dla.mil/drms